

Report on asset quality as of March 31, 2019 Caisse Française de Financement Local (Instruction n° 2011-I-07 of June 15, 2011) The report on asset quality, compliant with Instruction No. 2011-I-07 of, June 15, 2011, aims at presenting all of the assets comprising the cover pool of Caisse Française de Financement Local and the management framework of its interest rate and liquidity risks.

As of March 31, 2019, Caisse Française de Financement Local's cover pool is made of EUR 48.6 billion of loans, EUR 6.0 billion of bonds and EUR 3.2 billion of replacement assets, that correspond to the following exposures:

| EUR thousands, as of 03/31/2019 | Total cover<br>pool | Assets removed from the cover pool | Total<br>Outstanding |
|---------------------------------|---------------------|------------------------------------|----------------------|
| Exposures on public sector      | 54,593,596          | 654                                | 54,594,250           |
| Asset-backed securities         | -                   | -                                  | -                    |
| Replacement assets              | 3,174,797           | -                                  | 3,174,797            |
| TOTAL                           | 57,768,393          | 654                                | 57,769,047           |

As a *société de crédit foncier*, Caisse Française de Financement Local can access the refinancing possibilities offered by the Banque de France to banks. Within the framework of the management of its cover pool and its cash, Caisse Française de Financement Local can thus remove some assets from its cover pool and pledge them to the central bank to obtain funding from tenders organized by the Banque de France. Caisse Française de Financement Local did not use this possibility over the course of the last three years (with the exception of operational access tests, regularly implemented) and no asset has been pledged to the Banque de France as of Mars 31, 2019.

Some assets held by Caisse Française de Financement Local may also be removed from the cover pool if they become non-eligible, before being sold or matured.

The cover pool does not contain any asset-backed securities. The current and future *obligations* foncières issued by Caisse Française de Financement Local are in line with the eligibility criteria required by the European Central Bank for refinancing and are also compliant with regulations rules CRR / CRD IV.

# 1. MORTGAGE LOANS

Caisse Française de Financement Local has no mortgage loans in its cover pool.

# 2. EXPOSURES ON PUBLIC SECTOR

# 2.1 BREAKDOWN BY COUNTERPARTY

Direct exposures refer to exposures on public sector entities and indirect exposures to exposures fully guaranteed by public sector entities. Exposures in a foreign currency are converted into euro using the exchange rate of the hedging swap.

Loans and bonds are presented after specific impairments and are off premium / discount.

| EUR thousands   | Direct Exposure |         | Indirect Exposure |       |            |                       |
|---|-----------------|---------|-------------------|-------|------------|-----------------------|
| COUNTRY   | Loans           | Bonds   | Loans             | Bonds | Total      | Of which past due (1) |
| France  |                 |         |                   |       |            |                       |
| State:  |                 |         |                   |       |            |                       |
| - export refinancing  | -               | _       | 1,495,361         | -     | 1,495,361  | _                     |
| - others  | 4,982           | -       | 143               | -     | 5,125      | -                     |
| Banque de France <sup>(2)</sup>                                 | 1,516,633       | _       | -                 | -     | 1,516,633  | _                     |
| Regions   | 1,874,433       | 199,448 | 251,942           | -     | 2,325,823  | 36,443                |
| Departments   | 6,838,689       | 54,965  | 170,274           | -     | 7,063,928  | _                     |
| Municipalities  | 15,067,099      | 35,490  | 356,618           | -     | 15,459,207 | 19,875                |
| Groups of municipalities <sup>(3)</sup> Public sector entities: | 11,609,782      | 75,996  | 127,574           | -     | 11,813,352 | 3,198                 |
| - health  | 6,142,913       | 28,171  | -                 | -     | 6,171,084  | 310                   |
| - social housing  | 1,137,540       | _       |                   | -     | 1,137,540  | _                     |
| - others  | 835,036         | 154,205 | 888               | -     | 990,129    | 108                   |
| Sub total   | 45,027,107      | 548,275 | 2,402,800         | -     | 47,978,182 | 59,934                |
| Germany   |                 |         |                   |       |            |                       |
| Länder  | -               | 275,000 | -                 | -     | 275,000    |                       |
| Sub total   | -               | 275,000 | -                 | _     | 275,000    | -                     |
| Austria   |                 |         |                   |       |            |                       |
| Länder  | _               | -       | 180,681           | -     | 180,681    | -                     |
| Sub total   | -               | -       | 180,681           | -     | 180,681    | -                     |
| Belgium   |                 |         |                   |       |            |                       |
| Regions   | 4,218           | -       | 15,000            | -     | 19,218     | _                     |
| Public sector entities  | 45,749          | -       | _                 | -     | 45,749     | -                     |
| Sub total   | 49,967          | -       | 15,000            | _     | 64,967     | -                     |
| Canada  |                 |         |                   |       |            |                       |
| Municipalities  | 100,287         | -       | _                 | -     | 100,287    | -                     |
| Public sector entities  | 34,485          | -       | -                 | -     | 34,485     | -                     |
| Sub total   | 134,772         | _       | _                 | _     | 134,772    | _                     |
| Spain   |                 |         |                   |       |            |                       |
| State   |                 | 100,000 |                   |       | 100,000    |                       |
| Regions   | -               | 50,000  | -                 | -     | 50,000     | -                     |
| Municipalities  | 72,661          | -       | -                 | -     | 72,661     | _                     |
| Sub total   | 72,661          | 150,000 | -                 |       | 222,661    | -                     |
| United States   |                 |         |                   |       |            |                       |
| Federated States  | _               | 252,943 | _                 | -     | 252,943    | _                     |
| Sub total   | -               | 252,943 | -                 | -     | 252,943    | -                     |

| EUR thousands               | Direct Ex  | posure    | Indirect Exposure |         |            |                       |
|-----------------------------|------------|-----------|-------------------|---------|------------|-----------------------|
| COUNTRY                     | Loans      | Bonds     | Loans             | Bonds   | Total      | Of which past due (1) |
| Italy                       |            |           |                   |         |            |                       |
| State                       | -          | 530,410   | -                 | -       | 530,410    |                       |
| Regions                     | -          | 1,910,280 | -                 | -       | 1,910,280  |                       |
| Provinces                   | _          | 473,708   | _                 | -       | 473,708    |                       |
| Municipalities              | 6,759      | 1,707,452 | _                 | -       | 1,714,211  | •                     |
| Sub total                   | 6,759      | 4,621,850 | _                 | -       | 4,628,609  | -                     |
| Japon                       |            |           |                   |         |            |                       |
| Municipalities              | _          | 25,000    | _                 | _       | 25,000     |                       |
| Sub total                   | -          | 25,000    | -                 | -       | 25,000     |                       |
| Portugal                    |            |           |                   |         |            |                       |
| State                       | -          | 10,000    | -                 | -       | 10,000     |                       |
| Municipalities              | 13,842     | -         | -                 | -       | 13,842     |                       |
| Public sector entities      | 3,437      |           |                   | _       | 3,437      |                       |
| Sub total                   | 17,279     | 10,000    | -                 | -       | 27,279     | -                     |
| United Kingdom              |            |           |                   |         |            |                       |
| State                       | _          | -         | _                 | 114,255 | 114,255    |                       |
| Sub total                   | =          | -         | -                 | 114,255 | 114,255    | •                     |
| Sweden                      |            |           |                   |         |            |                       |
| Municipalities              | 18,490     | -         | _                 | -       | 18,490     |                       |
| Sub total                   | 18,490     | -         |                   | _       | 18,490     | •                     |
| Switzerland                 |            |           |                   |         |            |                       |
| Cantons                     | 256,700    | -         | 6,453             | -       | 263,153    |                       |
| Municipalities              | 325,451    | -         | _                 | -       | 325,451    |                       |
| Public sector entities      | 60,350     | _         | _                 | _       | 60,350     |                       |
| Sub total                   | 642,501    | -         | 6,453             | -       | 648,954    |                       |
| Supranational               |            |           |                   |         |            |                       |
| International organizations | 21,803     | -         | _                 |         | 21,803     |                       |
| Sub total                   | 21,803     | _         | _                 | -       | 21,803     |                       |
| TOTAL                       | 45,991,339 | 5,883,068 | 2,604,934         | 114,255 | 54,593,596 | 59,934                |

<sup>(1)</sup> Caisse Française de Financement Local publishes annual and semi-annual accounts. Consequently, data relating to nonperforming and litigious loans, and specific impairments as of March 31, 2019, are not disclosed in the table below. Nevertheless, non-performing and litigious loans and specific impairments are under regular monitoring and can lead to some adjustments of exposures presented in this table.

# 2.2 RATINGS

Caisse Française de Financement Local has no exposure (except replacement assets as described below) that would require a minimal rating from a rating agency recognized by the Autorité de contrôle prudentiel et de résolution (ACPR).

<sup>(2)</sup> Caisse Française de Financement Local's Banque de France account as of March 31, 2019

<sup>(3)</sup> Of which EUR 18,379 thousand on operations linked to partnership agreements.

# 2.3 BREAKDOWN BY MATURITY DATE

EUR thousands, as of 03/31/2019

| Residua                      | al maturity                    |                       |               | Term to maturity      | У            |                      |           |
|------------------------------|--------------------------------|-----------------------|---------------|-----------------------|--------------|----------------------|-----------|
| laturity<br>date in<br>years | Number of deals <sup>(1)</sup> | Less than 3<br>months | 3 to 6 months | 6 months to 1<br>year | 1 to 5 years | More than 5<br>years | TOTAL     |
| 0                            | 2,050                          | 1,889,505             | 113,214       | 347                   | -            | -                    | 2,003,06  |
| 1                            | 3,169                          | 49,457                | 46,656        | 506,984               | 264,525      | _                    | 867,62    |
| 2                            | 2,645                          | 35,473                | 35,778        | 119,456               | 457,776      | _                    | 648,48    |
| 3                            | 2,673                          | 38,936                | 39,519        | 122,046               | 792,136      | -                    | 992,63    |
| 4                            | 2,760                          | 58,303                | 41,751        | 96,902                | 1,139,179    | -                    | 1,336,13  |
| 5                            | 2,200                          | 41,990                | 48,131        | 111,247               | 875,332      | 27,716               | 1,104,41  |
| 6                            | 3,611                          | 50,150                | 59,069        | 106,944               | 885,801      | 629,655              | 1,731,61  |
| 7                            | 3,317                          | 41,472                | 44,145        | 113,695               | 835,599      | 708,043              | 1,742,95  |
| 8                            | 2,314                          | 51,026                | 53,966        | 116,819               | 935,255      | 1,295,092            | 2,452,15  |
| 9                            | 2,763                          | 51,425                | 74,663        | 135,893               | 1,165,811    | 1,724,916            | 3,152,70  |
| 10                           | 2,491                          | 51,394                | 63,224        | 147,590               | 1,086,759    | 1,738,476            | 3,087,44  |
| 11                           | 2,618                          | 60,457                | 65,377        | 127,421               | 1,037,889    | 1,881,447            | 3,172,59  |
| 12                           | 2,176                          | 50,956                | 51,383        | 112,216               | 875,264      | 3,229,215            | 4,319,03  |
| 13                           | 1,482                          | 37,833                | 40,209        | 91,428                | 703,556      | 1,711,102            | 2,584,12  |
| 14                           | 1,583                          | 35,851                | 32,111        | 95,070                | 680,264      | 1,819,030            | 2,662,32  |
| 15                           | 1,194                          | 30,452                | 29,396        | 82,625                | 582,548      | 1,900,995            | 2,626,01  |
| 16                           | 1,371                          | 34,803                | 36,071        | 70,307                | 597,700      | 2,753,487            | 3,492,36  |
| 17                           | 1,117                          | 25,403                | 24,461        | 67,488                | 495,434      | 2,163,977            | 2,776,76  |
| 18                           | 1,072                          | 26,724                | 35,035        | 76,269                | 587,169      | 2,982,900            | 3,708,09  |
| 19                           | 994                            | 28,531                | 37,345        | 73,714                | 580,202      | 2,399,790            | 3,119,58  |
| 20                           | 659                            | 10,752                | 12,279        | 36,997                | 248,790      | 1,170,517            | 1,479,33  |
| 21                           | 342                            | 9,241                 | 14,983        | 20,440                | 184,476      | 863,855              | 1,092,99  |
| 22                           | 211                            | 7,810                 | 8,364         | 18,347                | 139,507      | 670,785              | 844,81    |
| 23                           | 169                            | 3,719                 | 7,559         | 17,283                | 118,375      | 611,331              | 758,26    |
| 24                           | 171                            | 3,535                 | 3,837         | 9,690                 | 70,222       | 397,938              | 485,22    |
| 25                           | 142                            | 2,726                 | 1,682         | 8,102                 | 51,031       | 285,486              | 349,02    |
| 26                           | 51                             | 359                   | 423           | 1,561                 | 9,793        | 75,458               | 87,59     |
| 27                           | 66                             | 2,109                 | 4,706         | 2,623                 | 39,818       | 272,097              | 321,35    |
| 28                           | 61                             | 1,294                 | 1,700         | 4,424                 | 30,732       | 238,612              | 276,76    |
| 29                           | 74                             | 1,455                 | 3,139         | 4,933                 | 41,886       | 973,231              | 1,024,64  |
| 30                           | 52                             | 746                   | 790           | 3,213                 | 19,483       | 132,033              | 156,26    |
| 31                           | 10                             | 82                    | 108           | 984                   | 4,868        | 30,910               | 36,95     |
| 32                           | 2                              | 83                    | 83            | 167                   | 1,334        | 8,980                | 10,64     |
| 33                           | 9                              | 517                   | 219           | 197                   | 3,767        | 30,205               | 34,90     |
| 34                           | 36                             | 65                    | 64            | 231                   | 1,547        | 21,214               | 23,12     |
| 35                           | 14                             | 30                    | 144           | 890                   | 4,719        | 72,972               | 78,75     |
| 36                           | 16                             | 526                   | 211           | 364                   | 4,901        | 90,999               | 97,00     |
| 37                           | 28                             | 172                   | 157           | 508                   | 3,428        | 37,564               | 41,82     |
| 38                           | 22                             | 554                   | 109           | 193                   | 3,857        | 37,308               | 42,02     |
| 39                           | 7                              | 64                    | 131           | 214                   | 1,699        | 21,011               | 23,11     |
| 40                           | 7                              | 44                    | 103           | 257                   | 1,746        | 26,157               | 28,30     |
| 41                           | 2                              | 75                    | 120           | 196                   | 1,600        | 19,743               | 21,73     |
| 42                           | 1                              | 0                     | 30            | 31                    | 269          | 6,282                | 6,61      |
| · <u>-</u>                   | 45,752                         | 2,736,099             | 1,032,445     | 2,506,306             | 15,566,047   | 33,060,529           | 54,901,42 |
| ΔΝςι ΔΤΙ                     | ON ADJUSTME                    |                       | _,            | _, -,,                |              |                      | -307,82   |
| TAL                          |                                | >                     |               |                       |              |                      | 54,593,59 |

<sup>(1)</sup> Number of loans and bonds maturing during the period

The first period (maturity date in 0 year) includes the balance of Banque de France account.

### 2.4 EARLY REPAYMENTS

### EUR thousands, as of 3/31/2019

| COUNTRY                          | Early repayments<br>during the year 2019 | Rate of early repayments End of period |  |
|----------------------------------|--|--|--|
| France                           |  |  |  |
| Departments                      | 3,959                                    | 0.06%                                  |  |
| Municipalities                   | 22,111                                   | 0.14%                                  |  |
| Groups of municipalities         | 277                                      | 0.00%                                  |  |
| Public sector entities :         |  |  |  |
| - health                         | 7,698                                    | 0.13%                                  |  |
| - social housing                 | 1,514                                    | 0.13%                                  |  |
| - others                         | 6,375                                    | 0.65%                                  |  |
| State                            | 112,448                                  | 8.87%                                  |  |
| Sub-total                        | 154,382                                  | 0.33%                                  |  |
| TOTAL exposures on public sector | 154,382                                  | 0.29%                                  |  |

The rate of early repayments as of March 31, 2019, corresponds to the volume of early repayments occurred over the first quarter divided by the arithmetic average outstanding amount for the period (equal to the average amount of daily outstandings).

In 2018, the rate of early repayments for this entire year was 0.23% for a total amount of repayments of EUR 123 million.

# 3. ASSET-BACKED SECURITIES AND SIMILAR STRUCTURES

# 3.1 BREAKDOWN BY COUNTERPART

As of March 31, 2019, Caisse Française de Financement Local did not hold any asset-backed securities or similar structures.

3.2 RATINGS

Not applicable

3.3 BREAKDOWN BY MATURITY DATE

Not applicable

3.4 EARLY REPAYMENTS

Not applicable

# 4. REPLACEMENT ASSETS

#### 4.1. BREAKDOWN BY COUNTERPART

| EUR thousands, as of 03/31/2019  | Country                    | Amount                                    |
|----------------------------------|----------------------------|---|
| Step 1 credit rating             |                            |   |
| Covered Bonds                    |                            |   |
|                                  | France                     | 473,433                                   |
|                                  | Other countries            | 726,727                                   |
| Other Bank bonds                 |                            |   |
|                                  | France                     | 486,224                                   |
|                                  | Other countries            | 589,492                                   |
| Loans to SFIL                    | France                     | 800,000                                   |
| Step 2 credit rating             |                            |   |
| Bank bonds (Maturity < 100 days) |                            | DE 100 000 000 000 000 000 000 000 000 00 |
|                                  | France                     | 45,000                                    |
|                                  | Other countries            | 50,000                                    |
| Bank account's balances          | France and other countries | 3,921                                     |
| TOTAL                            |                            | 3,174,797                                 |

Bank bonds correspond to cash investments made of certificates of deposit or bonds issued by credit institutions.

Bank bonds are presented after specific impairments and are off premium / discount.

Caisse Française de Financement Local grants loans to SFIL, its parent company, in order to invest its surplus cash.

No non-performing or litigious loans are enumerated among replacement assets.

# 4.2 RATINGS

As of March 31, 2019, replacement assets were composed of bank bonds, of loans to SFIL and of bank accounts balances, whose ratings correspond to a step 1, or step 2 credit rating when the maturity is under 100 days.

#### 4.3 BREAKDOWN BY MATURITY DATE

EUR thousands, as of 03/31/2019

| Residual                  | Residual maturity              |                       | Term to maturity |                       |              |                      |           |
|---------------------------|--------------------------------|-----------------------|------------------|-----------------------|--------------|----------------------|-----------|
| Maturity<br>date in years | Number of deals <sup>(1)</sup> | Less than 3<br>months | 3 to 6 months    | 6 months to 1<br>year | 1 to 5 years | More than 5<br>years | TOTAL     |
| 0                         | 5                              | 513,832               | 29,956           | -                     | -            | -                    | 543,788   |
| 1                         | 30                             | -                     | -                | 1,219,866             | 161,270      | -                    | 1,381,136 |
| 2                         | 19                             | -                     | _                | -                     | 694,269      | -                    | 694,269   |
| 3                         | 16                             | -                     | -                | -                     | 343,515      | -                    | 343,515   |
| 4                         | 5                              | -                     | -                | -                     | 139,889      | -                    | 139,889   |
| 5                         | 2                              | -                     | -                | -                     | -            | 72,200               | 72,200    |
| Total                     | 77                             | 513,832               | 29,956           | 1,219,866             | 1,338,943    | 72,200               | 3,174,797 |

<sup>(1)</sup> Numbers of loans and bonds maturing during the period

Balances of bank current accounts are presented as a unique matured deal.

# 4.4 EARLY REPAYMENTS

No early repayment occurred on replacement assets in 2019.

### 5. MANAGEMENT OF THE INTEREST RATE RISK

To limit interest rate risk impact, this risk is hedged in two stages by Caisse Française de Financement Local:

- In the first stage, all the assets and the liabilities benefiting from the privilege which do not naturally have a floating rate are hedged against Euribor until maturity as soon as they are recorded on the balance sheet. In practice, acquisitions of loan portfolios (in which the unit amount is generally small) are usually macro-hedged. Loans granted individually or bond issues can be micro- or macro-hedged. Hedging of assets and liabilities is more often obtained in using new interest rate swaps, but the same effect can also be obtained whenever possible by the cancelation of swaps of opposite direction.
- In the second stage, Euribor lending and borrowing flows (naturally or after hedges) are swapped against Eonia in order to eliminate the basis risk generated by differences in the tenor (Euribor 1, 3, 6 or 12 months) and the fixing risk due to refixing dates of reference indices that differ for the assets and the liabilities. The residual risk is managed using macro-hedges with a management horizon of one week.

These hedges can be entered into either directly on the market by Caisse Française de Financement Local, or through SFIL, which in turn hedges its resulting position in the market.

Non-privileged debt is not concerned by these hedging operations. In fact, debt contracted by Caisse Française de Financement Local with its shareholder to finance over-collateralization is borrowed either directly with a Eonia index and does not need to be swapped, or with a Euribor index and thus finances assets also indexed on Euribor. Short-term debt owed the Banque de France with a fixed rate (if any) is not hedged, but finances fixed rate assets.

The sensitivity of residual positions in fixed rates and variable rates fixed for a determined period of time that remain after the two levels of hedging is monitored on a monthly basis. Limits provide a framework for this sensitivity and are designed to reduce the impact on the value of balance sheet items in the event of a shift in the yield curve or a move in sloping/rotation. They are calibrated so as not to lose more than EUR 80 million with a quantile of 99% calculated based on ten years historical data.

A set of three limits makes it possible to have a grasp of the slope risk, as well as the directional risk. These limits control the sensitivity of the fixed rate risk and together guarantee the respect of the maximum loss mentioned above.

The measurement of sensitivity for shifts in rates of 100 basis points at the end of each quarter is presented below:

# **Directional risk**

| Tota | l sensi | tivity |
|------|---------|--------|
|------|---------|--------|

| EUR millions, end of quarter | Limit | 2Q 2018 | 3Q 2018 | 4Q 2018 | 1Q 2019 |
|------------------------------|-------|---------|---------|---------|---------|
| Sensitivity                  | 25.0  | 1.7     | -2.0    | 0.9     | -0.2    |

#### Risk of slope between two distant points on the rate curve

Sum of sensitivities

| EUR millions, end of quarter | Limit | 2Q 2018 | 3Q 2018 | 4Q 2018 | 1Q 2019 |
|------------------------------|-------|---------|---------|---------|---------|
| Short term                   | 10.0  | -4.3    | -5.5    | -5.8    | -5.5    |
| Medium term                  | 10.0  | -1.0    | -4.9    | 0.0     | -3.5    |
| Long term                    | 10.0  | 4.6     | 4.6     | 2.5     | 5.3     |
| Very long term               | 10.0  | 2.4     | 3.8     | 4.3     | 3.6     |

### Risk of slope between two close points on the rate curve

Sum of sensitivities in absolute value

| Carrior Conditionation in absolute value |       |         |         |         |         |
|--|-------|---------|---------|---------|---------|
| EUR millions, end of quarter             | Limit | 2Q 2018 | 3Q 2018 | 4Q 2018 | 1Q 2019 |
| Short term                               | 20.0  | 8.8     | 10.3    | 9.2     | 15.0    |
| Medium term                              | 20.0  | 14.4    | 9.9     | 10.0    | 9.8     |
| Long term                                | 20.0  | 8.7     | 13.0    | 12.9    | 8.9     |
| Very long term                           | 20.0  | 10.8    | 14.1    | 13.3    | 12.8    |

# 6. MANAGEMENT OF THE LIQUIDITY RISK

Caisse Française de Financement Local's management makes it possible to provide a structural coverage of its liquidity needs by assets eligible for refinancing by the Banque de France, until the full amortization of the privileged liabilities.

Moreover, Caisse Française de Financement Local ensures that at any time, its cash needs over a period of 180 days are covered by replacement assets and assets eligible for credit operations with the Banque de France. Cash needs are defined as repayments of *obligations foncières* and registered covered bonds (RCB), of debts that do not benefit from the legal privilege and forecasts of repayment of the cash collateral received, after deduction of amortization cash flows from assets.

As of March 31, 2019, the liquidity situation showed a surplus over the next 180 days. The movements observed correspond to cash flows from amortization of *obligations foncières*, cash collateral, non privileged liabilities and assets.

